

P& P Section
Corporate office
6th Floor, Bharat Sanchar Bhawan,
H C Mathur Lane, Janpath,
New Delhi 110001



भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

No 2-2/2010/P&P-CM

dated 03-03-2011

To
The Chief General Manager
Maharashtra Telecom Circle.

Sub:- Clarification on Promotional offer for selling GSM FWP-reg
Ref :- This office Lr No 2-2/2009/P&P-CM dated 13.01.2011

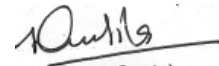
Kindly refer to your office Lr No CGMT/MH/Mktg-CM/Mobile Corr/2010-11/10 dated 4.2.2011 vide which clarification was sought regarding Promotional offer for selling GSM FWPs.

The following clarification is hereby submitted for necessary action.

Sale Price of GSM FWP	Rs 1450/- incl of all taxes.	
	General	Lifetime
SIM Card and activation	Free	Rs 20/-
Validity	7 days	7 days.
Free Talk Value	(1). Rs 150/month (Local/STD on net) for 12 months may be given online/offline as per technical feasibility of IN. (2). The talk value of Rs 150/month will not be carried over to next month.	
FRC	Customer has to purchase the FRC as per requirement.	
Validity of Promotional offer	31.03.2011	
Commission to Franchisee	8% of sale price.	
Recharge Vouchers	All existing RCVs applicable.	

Note:

- **Existing recharge conditions for General and Lifetime plans shall be applicable.**
- **All other terms and conditions will remain the same**


(G.P Gupta)
D.G.M (Pricing-CM)

Copy to:

- (a) The CGMs BSNL for implementation
- (b) GMs Nodal IN Centers.
- (c) GM(NWP-GSM I), BSNLCO for information pl.

पंजीकृत एवं निगमित कार्यालय : भारत संचार भवन, हरीश चन्द्र माथुर लेन, जनपथ, नई दिल्ली-110001
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